

America's SBDCs Deliver Results

America's SBDCs are the leaders in job creation and attributed measurable economic impacts.

\$5.9 billion
in financing



EVERY FEDERAL DOLLAR

\$2.01 Federal Revenue

\$2.88 State Revenue

\$47.98 in new capital

\$100,000
in capital every 8.9 minutes

RETURN ON INVESTMENT
Cost vs. Revenue Generated by SBDCs



Federal Appropriation (fiscal 2017):

\$123.5 MILLION

Federal Revenues Generated:

\$249 MILLION

State Revenues Generated:

\$356 MILLION

+ JOBS +

93,471
new jobs created

A new job every 5.6 minutes

↑ JOB GROWTH ↑

1.3%
national average

15.3%
average SBDC client

+ CREATE NEW BUSINESSES +

60.7%
of pre-venture SBDC in-depth clients start new businesses

14,716
new businesses started by in-depth clients between 2016-2017

A new business every 35.7 minutes

BUSINESSES that PARTNER with AMERICA'S SBDCs GET STARTED, CREATE JOBS, ACCESS CAPITAL, GROW SALES and PROSPER.

+ SALES +

\$7 BILLION
in new sales

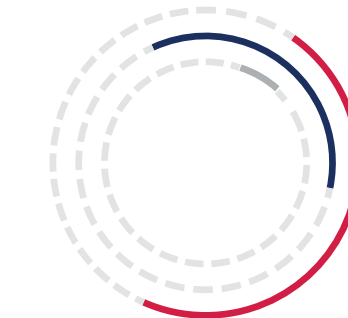
\$100,000
in new sales every 7.5 minutes

↑ SALES GROWTH ↑

18.1%
average SBDC client annual sales growth

4.3X GREATER
than the national average

WOMEN, MINORITIES, VETERANS



46% women
37% minorities
7% veterans



1/2
of SBDC clients start a business in their first year



94%
of SBDC clients recommend SBDC services



92%
of SBDC clients find SBDC services beneficial



4.47
out of 5 stars: average SBDC rating by clients



Learn more about SBDCs and find the one closest to you: www.AmericasSBDC.org