



OFFICE OF THE GOVERNOR  
**COMMONWEALTH OF MASSACHUSETTS**  
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**CHARLES D. BAKER**  
GOVERNOR

**KARYN E. POLITO**  
LIEUTENANT GOVERNOR

Dear Exporter:

On behalf of the Commonwealth of Massachusetts, the Baker-Polito Administration invites you to the Massachusetts Export Center's annual Export Expo, which will take place on Friday, December 7, 2018 in Boston. The Export Expo is the largest and most comprehensive export event of the year that features influential guest speakers and a dynamic mix of export resources, workshops and networking opportunities to benefit our local international business community.

We know that global trade, and the \$50 billion in goods and services the Commonwealth delivers to the world, is a critical part of the Commonwealth's economic health. Supporting businesses that operate in this interconnected economy is part of how we achieve long-term growth and job creation. This is why our administration works with consulates around the world to facilitate trade, education and cultural linkages. We also continue to partner with the federal government to invest in Massachusetts small businesses entering the international market through the U.S. Small Business Administration's State Trade Expansion Program (STEP). Through this program, our administration has helped small businesses realize more than \$30 million in new sales.

The Export Expo will provide a unique forum for the state's businesses to connect with resources available in Massachusetts, while learning about the export issues that impact their day-to-day operations. The Expo will also provide exporters with the opportunity to hear discussions about key global trade initiatives and regulatory policy developments.

We thank you, our exporting businesses, for your role in supporting and expanding the state's economy. We hope that you enjoy the Export Expo and wish you continued exporting success!

Sincerely,

A handwritten signature in blue ink that reads "Charles Baker".

Charles D. Baker  
Governor

A handwritten signature in blue ink that reads "Karyn E. Polito".

Karyn E. Polito  
Lieutenant Governor