



Friday, December 11, 2015

Speaker Biographies

Special Guest Speakers



Kevin J. Wolf

Assistant Secretary of Commerce for Export Administration
U.S. Department of Commerce, Bureau of Industry and Security

Kevin J. Wolf was sworn in as Assistant Secretary of Commerce for Export Administration on February 19, 2010. Prior to his joining the Obama Administration, he was a partner in the Washington, D.C. office of Bryan Cave LLP. His practice over the course of his nearly 17 years with the firm covered most aspects of the law and policy of international trade, but focused on the Export Administration Regulations (EAR), the International Traffic in Arms Regulations (ITAR), sanctions administered by the Office of Foreign Assets Control (OFAC), the antiboycott regulations, the Foreign Corrupt Practices Act (FCPA), and multilateral trade controls. From 1996-1997, he was the Assistant Special Counsel to the House Committee on Standards of Official Conduct. He has a B.A. degree from the University of Missouri-Columbia, a M.A. from the University of Minnesota's Humphrey Institute of Public Affairs, and a J.D. from the University of Minnesota Law School.

The Assistant Secretary assists and advises the Under Secretary on the development of policies pertaining to Export Administration issues. The Assistant Secretary also provides overall direction to and management of the national security, nonproliferation, foreign policy, national defense, and strategic industrial resource functions delegated to BIS, which include issuing related regulations, representing the Department on interagency committees dealing with BIS issues, representing the Department in domestic and international fora that address such issues, and chairing the Advisory Committee on Export Policy. In addition, the Assistant Secretary directs the Office of Strategic Industries and Economic Security (SIES), the Office of Nonproliferation and Treaty Compliance (NPTC), the Office of National Security and Technology Transfer Controls (NSTTC), the Office of Exporter Services (OExS), and the Office of Technology Evaluation (OTE).



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Ambassador Robert W. Holleyman II
Deputy United States Trade Representative

Robert W. Holleyman II serves as Deputy United States Trade Representative with the rank of Ambassador at the Office of the U.S. Trade Representative. He was confirmed by the U.S. Senate for this position on September 18, 2014.

Ambassador Holleyman's responsibilities include U.S. trade and investment relations with China, India, and the countries in South and Central Asia, as well as trade negotiations and policy coordination in the areas of services, investment, and intellectual property and innovation. In addition, he represents USTR on the Committee on Foreign Investment in the United States (CFIUS) and serves on the board of directors of the Overseas Private Investment Corporation (OPIC), the U.S. Government's development finance institution.

In the private sector, Ambassador Holleyman worked in technology and internationally for over two decades. He founded Cloud4Growth, a cloud technology development venture in 2013. Prior to that, Holleyman served as President and CEO of BSA | The Software Alliance from 1990 to 2013. In that position, he had considerable experience opening new markets in Asia and globally. He is widely known for his engagement in the areas of innovation, intellectual property, cybersecurity, e-commerce and emerging technologies. He worked earlier in his career as an attorney in a law firm in Houston, Texas.

In his prior public service, Holleyman held the positions of Senior Counsel for the U.S. Senate Committee on Commerce, Science, and Transportation, as well as Legislative Director and Assistant to former U.S. Senator Russell B. Long. He served as a law clerk for U.S. District Judge Jack M. Gordon of the Eastern District of Louisiana in New Orleans.

Ambassador Holleyman received his J.D. from Louisiana State University, and his undergraduate degree from Trinity University in San Antonio, Texas where he was named Distinguished Alumnus in 2012. He has studied at the Stanford University Graduate School of Business and previously served on a number of non-profit boards in the Washington, DC area related to the built environment, historic preservation and community health.



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Frank Boudra , Sanctions Compliance Officer – Office of Foreign Assets Control (OFAC), U.S. Department of the Treasury

Frank Boudra is a Compliance Officer with the Sanctions Compliance and Evaluation division at the U.S. Treasury Department’s Office of Foreign Assets Control (OFAC). Mr. Boudra is part of a team responsible for implementing and enforcing U.S. economic sanctions. He advises financial institutions and private industry on sanctions-related issues and investigates financial institution compliance with OFAC sanctions programs. In addition, Mr. Boudra provides outreach to regulatory agencies and the private sector via regular speaking engagements.



Omari Wooden, Assistant Division Chief, Trade Outreach and Regulations – U.S. Census Bureau, U.S Department of Commerce

Mr. Omari Wooden joined the U. S. Census Bureau, Foreign Trade Division in 1997 and is currently the Assistant Division Chief for Trade Outreach and Regulations. Mr. Wooden’s primary responsibility is to oversee the outreach and marketing related to the trade statistics, Foreign Trade Regulations (FTR), and the Automated Export System (AES). In addition, he is responsible for the maintenance of the Foreign Trade Regulations, which includes revisions, interpretation, and coordination with other agencies. Mr. Wooden provides and coordinates training to the trade community on a wide range of topics, from interpreting the FTR to utilizing the AES.

Mr. Wooden has been recognized numerous times for his outstanding work with the export trade community. He has received special recognition for his effort with the AES Team for marketing and customer service. Mr. Wooden received a team Silver Medal Award for Leadership from the Department of Commerce for his work on the revision and implementation of the FTR. Most recently, in 2014, he received Director’s Award Honorable Mention for the creation of the Fundamentals of Exporting Webinar Series.



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Speakers



Brian Amero, Director of Global Compliance and Ethics – Teradyne, Inc.

Brian Amero is Teradyne’s Director of Global Compliance and Ethics. Teradyne designs and manufactures Automated Test Equipment that delivers competitive advantage to the world’s leading electronics companies. During his 25 years at Teradyne, Brian has held a variety of positions including leading Teradyne’s service parts business, development of remote field service diagnostics capability and head of corporate transportation.



Matthew Bock, Partner – Middleton & Shrull, LLC

Matthew Bock is a Partner at Middleton & Shrull, LLC, which he rejoined in 2015 after spending several years as an associate with a customs and international trade law firm in Dallas, TX, and as a member of Ernst and Young’s Global Trade practice in Dallas and Houston, TX. Since 2011, Mr. Bock has committed himself exclusively to representing clients in all aspects of international trade law. He is a licensed customs broker and is admitted to practice law in Massachusetts, New York and the U.S. Court of International Trade. Matthew is a member of the American Bar Association, the Customs and International Trade Bar Association, the Coalition of New England Companies for Trade, the French American Chamber of Commerce – New England and the USA 500 Clubs.



Luiz da Costa, Senior Manager, Global Customs & Trade Facilitation – OvaScience, Inc.

Luiz da Costa is the Senior Manager, Global Customs and Trade Facilitation for OvaScience, Inc., a global fertility company dedicated to improving treatment options for women around the world. He is responsible for developing import and export compliance policies & procedures and promoting a global trade compliance auditing program, as well as establishing logistics and distribution channels around the globe to support operations and managing international logistics business partners. Luiz started his career in the international trade industry in Brazil, his native country, and his background includes more than 25 years of experience in international banking, logistics and transportation and trade compliance. He received training in Transportation and Physical Distribution Management from Northeastern University and holds an MBA from Suffolk University. Luiz holds a license customs broker.



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Larry Disenhof, Group Director, Export Compliance & Government Relations – Cadence Design Systems, Inc.

Larry Disenhof is Group Director of Export Compliance and Government Relations at Cadence Design Systems. Cadence is a leading provider of electronic design automation (EDA) tools and semiconductor IP. Larry has been involved in export compliance since 1981, primarily handling goods, software and technology covered under EAR categories 3, 4 and 5 parts 1 and 2, and ITAR Category XI. Larry chairs the export Committee of the EDA Consortium; this committee worked with the US agencies and Wassenaar to ensure that EDA software and technology are appropriately controlled at the AT level. In addition to Cadence and the EDA Consortium, Larry is an active member of the trade committees at TechAmerica, and is on the advisory board of the Massachusetts Export Council Compliance Alliance.



Patrick Duong, Vice President, Foreign Exchange & Capital Markets – Citizens Bank

Patrick Duong is Vice President of Capital Markets - Foreign Exchange at Citizens Bank. Located in Boston, he supports commercial bank clients with annual revenues ranging between \$25-\$500 million dollars. He received his MBA with a concentration in finance and international business from Pepperdine University. Patrick began his career at the Bank of Tokyo Mitsubishi MUFG in Los Angeles, where he specialized in foreign exchange and interest rate derivatives. This led to a five-year leading role in the bank's most active international business regions, Central California and Greater Los Angeles. It was in this capacity that led him to represent the bank as the primary international banking specialist for the City of Los Angeles Export Initiative. In addition, Patrick was a guest lecturer for Pepperdine University's graduate courses on international business and held the position of Marketing and Fundraising Chair for Big Brothers Big Sisters, one of California's largest non-profit organizations. In the Boston community, Patrick currently serves as Treasurer and Governing Board member for Roger Clap Elementary, a Boston public school in Dorchester.



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Julia Dvorko, Central Massachusetts Regional Director – Massachusetts Export Center

Julia is the regional director for Central Massachusetts for the Massachusetts Export Center and the Massachusetts Small Business Development Center Network. Based at Worcester State University, Julia assists Central Massachusetts companies in all aspects of international trade and coordinates export programs and seminars in the area. She has over fifteen years of business experience in several countries including Russia, Sweden and the U.S. Previously, Julia worked at the MSBDC State Office in Amherst, two joint ventures in Russia and a division of Volvo in the North of Sweden. Julia is fluent in English, Ukrainian, Russian and French, and has a working knowledge of several other languages. She received a designation of the NASBITE Certified Global Business Professional (CGBP) in 2006, and in 2015 she earned her Certified U.S. Export Compliance Officer (CUSECO) designation, the industry standard for professionals working as export compliance practitioners in the private sector.



E. Lisa Hill, Senior Manager, Global Trade Strategies – Ocean Spray International Services, Inc.

Lisa Hill is a skilled global trade executive with over 20 years of experience. Lisa joined Ocean Spray Cranberries, Inc. in 2001 having previously worked for a global logistics and customs brokerage service provider for 8 years. In her current position she oversees global trade strategies and international trade relations for Ocean Spray – the 12th largest Grower-Owned agricultural cooperative in the United States. Lisa is a licensed US Customs Broker who, in 2010, was awarded the prestigious “Ocean Spray Board of Directors Award of Excellence in Leadership” for achieving significant duty savings in Europe. In 2012 Lisa was appointed to the Agricultural Technical Advisory Committee for Trade in Processed Foods advising the United States Department of Agriculture and United States Trade Representative on trade issues affecting the US food and agricultural sector.



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Karen Hilliker, Senior Trade Compliance Manager – Avid Technology, Inc.

Karen has over 20 years of experience in International Trade with a specific focus on the import and export regulation requirements for the US as well as other countries. This encompasses product classifications, licensing, preferential treatment programs (e.g., Free Trade Agreements), as well as logistics experience for ocean, air, and land. Karen’s product experience includes many commodities including telecommunications, computers, food and pharma, as well as transport for hazardous material. In addition, Karen has managed several projects that involved starting new subsidiaries/facilities in Russia, Taiwan, and the Philippines. Karen’s keen knowledge of the global trade environment and the impact on creating processes that alleviate risks associated with the regulatory requirements in the supply chain and overall business operation has provided cost savings in the logistics/transportation process as well as reducing shipment holds at international borders.



Stephan Howard, Director, CSI Group LLC – Container Services International

CSI was founded by Stephan Howard who totals 22 years of experience in the container industry. During 12 years with Maritrade (based in Geneva Switzerland), Stephan graduated from junior sales person to partner and developed an extensive network of contacts with a truly worldwide reach and expertise. In 2005 CARU Containers took over Maritrade and Stephan stayed on as a partner. He later became a partner in the CARU Group. In September of 2008 he relocated to the Boston area to open CARU’s North American office, where he successfully developed the business and facilitated the merger of CARU USA’s business with West Gulf Containers which took place just after he left the company in June of 2011.



Eric Hunter, Vice President – MassDevelopment

Eric Hunter is Vice President with MassDevelopment, an organization that provides financial tools and real estate expertise to stimulate economic growth across the state of Massachusetts. Mr. Hunter is responsible for the development and management of the agency’s export finance programs and export credit insurance programs. He also evaluates loan requests for the agency’s real estate and business financing activities.



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Christa Hurley, Customs & Trade Compliance Manager – H.C. Starck

Christa Hurley is the Customs & Trade Compliance Manager for H.C. Starck, North American Trading in Newton, Massachusetts. She has more than 20 years' of global operational experience within supply chain and operations. Christa is responsible for her organizations Global Services (import, export, logistics, warehouse operations), including all compliance and security programs. She works on teams conducting import, export trade diligence, developing strategy and negotiating terms and agreements. She is well versed in U.S. State, Commerce, Customs and Treasury regulations and is involved in numerous partnership programs with customs authorities including CEE, C-TPAT, PIP and AEO. Christa is currently serving on COAC Trade Modernization Subcommittee – Center Uniformity Working Group with CBP. Christa has served in various capacities in local and national trade associations. She has been on the Board of The Coalition of New England Companies for Trade (CONNECT), a non-profit group for the past 5 years, and has been serving as Vice President the last 3 years.



John Joyce, Regional Export Finance Manager – U.S. Small Business Administration

John Joyce represents the Small Business Administration (SBA) at the U.S. Export Assistance Center in Boston, a position he has held since the inception of the Boston USEAC in 1995. He is responsible for directing SBA's international trade assistance program in the six New England states of Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont. As a member of the U.S. Export Assistance Center, John adds export finance assistance to the extensive export marketing programs offered by the U.S. Department of Commerce. Previous to joining SBA, John served as an International Trade Specialist with the U.S. Department of Commerce and worked in international sales and marketing for several corporations including three years working in Europe.



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Kathleen Kinahan-Newell, Trade Compliance Manager – Massachusetts Export Center

Located in the Massachusetts Export Center Boston office, Kathleen is the international trade compliance manager, and serves as project manager for the Export Center's market research program and manages operations for the Export Center's Compliance Alliance initiative. She has over twenty years of experience in international trade specializing in trade compliance, logistics, and market research. Prior to her role in the public sector, she held a number of positions in the private sector including several years as export compliance administrator at one of the world's leading manufacturers of telecommunications testing equipment where she managed the company's trade compliance program. During her tenure with the company she engaged in activities such as the development of compliance audit procedures & corporate RMA procedures, encryption registration & reporting, export license determination, and more. Kathleen has lived in Latin America and Europe, is fluent in Spanish, and has a working knowledge of French, Italian, and other languages. She received the NASBITE Certified Global Business Professional (CGBP) designation in 2006, and in 2015 she earned her Certified U.S. Export Compliance Officer (CUSECO) designation, the industry standard for professionals working as export compliance practitioners in the private sector.



Sylwia Lis, Partner – Baker & McKenzie LLP

Ms. Lis is a member of Baker & McKenzie's International Trade, Compliance and Customs Steering Committee. She has extensive experience advising companies on US laws relating to exports and reexports of commercial goods and technology, defense trade controls and trade sanctions — including licensing, regulatory interpretations, compliance programs and enforcement matters. She also has advised clients on national security reviews of foreign investment administered by the Committee on Foreign Investment in the United States (CFIUS), including CFIUS-related due diligence, risk assessment, and representation before the CFIUS agencies. Ms. Lis is a member of the U.S. Court of International Trade – United States; and the District of Columbia and Maryland Bar Associations.



Nancy Lowd, Senior International Trade Advisor – Massachusetts Export Center

Based out of the Export Center's office in New Bedford, Nancy is senior international trade advisor for the South Coast and Cape Region. She has more than 20 years of experience in all aspects of international business, specializing in international marketing. Nancy has worked with companies of all sizes, including *Fortune* 500 and emerging growth companies, as well as government agencies and universities. She is also on the faculty of the Carroll School of Management at Boston College. Nancy is a Certified Global Business Professional (CGBP).



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Lucas Martin, Vice President, Foreign Exchange Sales – Santander Bank

Lucas Martin is a Vice President in Foreign Exchange at Santander Bank in New York. He works with global companies to structure derivative solutions that mitigate the impacts of currency fluctuations. He is particularly active in cross-border transactions involving Latin America. Prior to Santander, Lucas worked at Bank of Tokyo-Mitsubishi UFJ and Dresdner Bank. He holds a B.A. in Economics-Political Science from Columbia University and is a CFA charter-holder.



Brittany McDonough, Senior Manager of Business Development – Massachusetts Office of International Trade & Investment

Brittany McDonough oversees MOITI activities related to Europe, the Middle East and the Americas. Ms. McDonough specializes in international entrepreneurship and supports cluster development in the clean energy, technology and financial services industries. Prior to joining MOITI, Ms. McDonough served as the executive assistant to the Office of the Governor’s Legal Counsel.



Ian Moss, International Trade Counsel – Goulston & Storrs PC

Ian Moss is an attorney at Goulston & Storrs where his law practice focuses on International trade, export controls, economic sanctions, business law, mergers & acquisitions. He has a particular expertise in the U.S. Export Administration Regulations (EAR), International Traffic in Arms Regulations (ITAR), and Office of Foreign Assets Controls Regulations (OFAC), and works closely with clients on the development and implementation of practical compliance procedures and protocols, mitigation of risk, training, internal investigations of possible non-conformance, and other areas of these regulatory regimes.



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Paula Murphy, Director – Massachusetts Export Center

Paula is founding director of the Massachusetts Export Center, part of the Massachusetts Small Business Development Center Network. She has over twenty years of international business experience in both the public and private sectors. In addition to her role at the Export Center, Paula taught graduate-level international trade at Boston University for many years. Paula speaks and writes frequently on international trade matters. She has also led the Massachusetts Export Center to receive numerous awards, including the Presidential E Award – the highest honor the federal government can give to American people, firms or organizations that have made significant contributions to the increase of American exports. Paula was also named the 2005, 2008 and 2014 Massachusetts State Star by the Association of Small Business Development Centers. She has served on the boards of several non-profit international trade organizations and currently serves on District Export Council of Massachusetts. She is also national co-chair of the international trade committee for the Association of Small Business Development Centers. She is a Certified Global Business Professional (CGBP), and a Certified U.S. Export Compliance Officer (CUSECO).



Jason O'Brien, Director of Sales – Amber Road

Jason O'Brien is a Sales Director at Amber Road with over 17 years of industry experience. Jason has a well-rounded logistics and global trade management (GTM) background having worked for logistics providers on both sides of the Atlantic, including Anatole (a French 3PL /international relocation company based in Paris, France), Nippon Express, and Millipore. In 1998 Jason moved into the GTM software space as a level one support analyst at Syntra/ ClearCross, where he was eventually prompted into project management, and then into the sales team as a solutions consultant. Prior to joining Amber Road in 2011 Jason worked at ClearCross, TradePoint/Kewill and MIC, where he developed a diverse skill set with hands-on expertise in strategic alliances, marketing, client engagement process management, and developing global go-to-market strategies.



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Bonita Oehlke, Market Specialist – Massachusetts Department of Agricultural Resources

As a Market Specialist, Bonita Oehlke coordinates export development activities for the Massachusetts Department of Agricultural Resources for food, seafood and agricultural businesses, working closely with Food Export USA Northeast and the USDA Foreign Agricultural Service. She holds advisory positions on several boards to develop value-added businesses for growers and to assist food and seafood companies to expand markets. She also works with the Massachusetts Specialty Foods Association, the Western MA Food Processing Center, the Cranberry Marketing Committee, the Cape Cod Cranberry Growers Association, New England Apple, the MA Nursery and Landscape Association, the MA Farm Winery and Growers Association and the National Association for Specialty Foods. Bonita has a BS from the University of Wisconsin-Stout, in Food Science, and an MS from Boston University. She grew up on a diversified family farm in the Midwest. Her family operates a third generation farm – now in corn and soybeans.



Michelle Ouellette, Senior International Trade Specialist – U.S. Export Assistance Center – U.S. Department of Commerce

Michelle Ouellette is a Senior International Trade Specialist with the U.S. Commercial Service at the U.S. Export Assistance Center in Boston, Massachusetts. She has over 25 years of international trade development, sales and marketing experience with both public and private sector organizations. She currently serves on the Global Health Technologies; Energy; Safety & Security and Aerospace & Defense Sector Teams for Commercial Service. Michelle was formerly the Business Development Director for Sky-Skan Inc. in Nashua, NH; Deputy Director for the State of the New Hampshire's Office of International Commerce and International Trade Resource Center; and Market Research Manager for Curtis and NUBY Manufacturing Co. Inc. Jaffrey, NH. Michelle is also a past President of the New Hampshire International Trade Association and has served on several boards including: New Hampshire's District Export Council, New Hampshire International Trade Advisory Committee, Software Association of New Hampshire and Touch The Future, Inc. a philanthropic arm of the McAuliffe-Shepard Discovery Center.



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James Paul, Director, Boston U.S. Export Assistance Center – U.S. Department of Commerce

Mr. James (Jim) Paul is Director of the U.S. Commercial Service, a division of the U.S. Department of Commerce, office in Boston. Mr. Paul currently uses his educational background and more than 20 years of work experience in international trade to assist U.S. exporters in penetrating markets overseas. Prior to this position, Mr. Paul most recently served as an International Trade Manager for the World Trade Center Association in Los Angeles, California. Before assuming those duties, Mr. Paul performed international freight forwarding and customs brokerage for Fritz Companies. Previously, Mr. Paul coordinated the global marketing, sales and logistics for an export/import firm. During his graduate studies, Mr. Paul completed an internship with the Foreign Commercial Service at the U.S. Embassy in Brussels, Belgium.



Hunter Richard, Senior Manager of Business Development – Massachusetts Office of International Trade & Investment

Hunter Richard oversees MOITI's global activities and specializes in the Asia-Pacific region including target markets in China, Japan, and Southeast Asia across all industry sectors. Mr. Richard also serves as the head of the Massachusetts-Japan Desk where he manages relations between MOITI and the Japan External Trade Organization (JETRO) and as the key point of contact to the Hong Kong Trade and Development Council (HKTDC). Prior to joining MOITI, Mr. Richard worked and lived in Guangzhou, China as a Princeton in Asia fellow. He has worked and traveled extensively across China and Asia.



Patrick Rosseel, Vice President & Senior Relationship Manager – Citizens Bank

Patrick Rosseel started his professional career as a US Customs House Broker, managing the duty classification and US Customs clearance for many companies. He also developed and assisted in managing the Duty Drawback Program for one of the country's largest High Tech companies at the time. After Graduating from the Boston University Questrom School of Business with an MBA, Mr. Rosseel joined Bank of Boston as a Commercial Lender. Mr. Rosseel has been a Commercial Lender for over 23 years and has spent the last 11 with Citizens Bank in that capacity. Mr. Rosseel works with many different types of businesses to fashion and recommend banking solutions that fit their specific needs, whether for Domestic or International business activities. Mr. Rosseel has a unique skill set developed not only as Banker but also as a manager in the Treasury Department of a global high tech company.



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Kristen Rupert, Executive Director – Associated Industries of Massachusetts (AIM) International Business Council

Kristen Rupert is Executive Director, Associated Industries of Massachusetts (AIM) International Business Council. Ms. Rupert helps companies, particularly manufacturers, engage in international trade and expand their global business activities. She was previously Vice President and Director at BankBoston and Fleet Bank (now Bank of America.) Ms. Rupert is on the board of the Massachusetts District Export Council (DEC), an initiative of the U.S Department of Commerce. She was a member of Massachusetts Governor-led trade delegations to Brazil, Colombia, Canada, Panama, Mexico, Israel, Denmark, United Kingdom and France.



B. Stephanie Siegmann, Assistant U.S. Attorney & Export Control Coordinator, Anti-Terrorism & National Security Unit – U.S. Attorney’s Office

B. Stephanie Siegmann is an Assistant U.S. Attorney assigned to the National Security Unit of the United States Attorney’s Office of the District of Massachusetts. Since 2003, she has been investigating and prosecuting matters involving international terrorism, domestic terrorism, violations of U.S. export laws and sanction regulations, espionage, misuse of classified defense information, modification/destruction of classified computer networks, and identity theft. During her tenure as an AUSA, Ms. Siegmann has handled numerous complex investigations and trials and succeeded in obtaining critical evidence from foreign countries and extraditing several foreign defendants. Since 2007, Ms. Siegmann has served as the Export Control Coordinator and Chair of the Massachusetts Counter-Proliferation Working Group (CPWG), which consists of representatives of law enforcement and intelligence agencies. As Chair of the CPWG, Ms. Siegmann ensures information regarding threats and suspicious activities involving the transfer or acquisition of sensitive U.S. technology is shared amongst federal agencies and coordinates investigations and outreach efforts. Ms. Siegmann was awarded the 2011 Top Prosecutor Award in the area of national security from the Women in Federal Law Enforcement Foundation (WIFLE). In addition to working as a prosecutor, from 2010 to 2012, Ms. Siegmann also taught Terrorism Law as an adjunct faculty member at Suffolk University Law School.



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Gregory Smith, Regional Director – Export Import Bank of the United States

Gregory Smith is Regional Director at the Export-Import Bank of the United States, working from EXIM Bank's Regional Office in New York City. He is responsible for directing EXIM Bank export finance assistance - including short-term export credit insurance and working capital guarantee program - to small business exporters located in the six New England states of Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont, as well as in New York state. Prior to joining EXIM Bank, Mr. Smith developed a strong background in sales and marketing with multi-national groups including MasterCard Latin America and General Motors Brazil. Also, while at the New York Agency of a major Mexican bank, he originated, structured, negotiated and executed term financings of U.S. exports to Mexican buyers with the support of EXIM bank guarantees. From 1986 to 1990, as a contract employee for EXIM Bank in Mexico City, he was responsible for negotiating the restructuring and settlement of defaulted U.S. export credits owed to the U.S. government by private sector Mexican companies.



Kevin Swindon, Supervisory Special Agent, Boston CYBER Criminal Intrusion Program – Federal Bureau of Investigation



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Lise Test, Senior Associate – Baker & McKenzie LLP



Lise Test, an associate in Baker & McKenzie’s International Trade Group in Washington, DC, practices in the area of international trade regulation and compliance — with emphasis on US export control laws, trade sanctions, anti-boycott laws and the Foreign Corrupt Practices Act. Prior to joining Baker & McKenzie, Ms. Test served as a lawyer at the Danish Ministry of Defence where she focused on international public law and Danish torts, administrative law and military criminal law. In addition to her practice, Ms. Test also taught international humanitarian law and contract law at the Danish Royal Naval Academy. Ms. Test is a member of Women in International Trade, and was admitted to the District of Columbia and New York Bar Associations in 2009 and 2005, respectively.

Tahlia Townsend, Partner – Wiggin and Dana LLP



Tahlia Townsend is a litigation partner and a member of Wiggin and Dana’s International Trade Compliance Practice Group, Government Contracts and Compliance Group, White Collar Defense and Investigations Practice Group, Cybersecurity and Privacy Group, and Art Law and Museum Practice Group. Tahlia routinely counsels and represents midsize and major national and international corporations in matters relating to regulations governing international trade, including the International Traffic in Arms Regulations (ITAR), the Export Administration Regulations (EAR), and sanctions administered by the Office of Foreign Assets Controls (OFAC). Tahlia works closely with clients including some of the world’s largest defense contractors to implement compliance programs, provide trainings, conduct site audits, perform due diligence and, when actual or potential violations arise, conduct investigations, develop and drive corrective actions, and submit voluntary disclosures. Ms. Townsend is a member of the Connecticut Bar Association.



Seena Urquhart, Manager of Credit & Collections – Vicor Corporation

Seena Urquhart has over twenty years’ experience in international credit and collections and is currently Senior Credit and Collections Manager for Vicor Corporation, a Massachusetts-based designer and manufacturer of modular power components. A strong supporter of supplementary education programs, she is a past board member of both the NACME and the NACME/CT International Trade Group and has participated in local export control seminars and international conferences.



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Harvey Waite, Vice President of Compliance & Security – OCEANAIR, Inc.

Harvey Waite is Vice President & Director of Security & Regulatory Compliance for OCEANAIR, Inc. Mr. Waite is a member of the National Cargo Security Council (NCSC) and is a licensed customs broker, holding current hazmat certification. He specializes in export regulatory matters at OCEANAIR, helping clients to comply with U.S. export regulations.



Joseph Wyson, Executive Vice President – OCEANAIR, Inc.

Mr. Joseph (Joe) Wyson is Executive Vice president and co-founder of OCEANAIR, Inc., a global provider of international transportation logistics and one of the largest service providers in the region. Mr. Wyson holds a B.S. in Marine Transportation from Maritime Academy and a MBA from Bentley University. He also serves as the Chairperson of the international group – the National Association for Commercial Credit Managers in New England (NACMNE). In addition to these leadership roles, Mr. Wyson is a frequent presenter at international transportation educational events.

Since 1977, he has been involved with the transportation industry and has been a licensed customhouse broker since 1985. His international experience includes the development of warehousing and logistics solutions for importers and exporters. In 1983, Mr. Wyson and his partners established New England based freight forwarder OCEANAIR. The company has grown to become one of the largest independent service providers in the region due in part to Mr. Wyson's primary responsibilities of developing domestic and international agent relationships; and maintaining global accounts.



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